

## Who We Are:

The South Carolina Purchasing Alliance (SCPA) is a nonprofit collaboration with over twenty-five (25) years experience that brings together seventy-seven (77) school districts and other non-profit food service programs in South Carolina providing meals to school age children. The SCPA uses its combined leveraging purchasing power (approximately 80 million dollars) to improve the health and quality of school meals at the most efficient cost. The goals are to advance child nutrition in a "win-win" manner that serves students, school districts, and other non-profit entities that provide meals to school age children.

## What we are looking for:

The SCPA is seeking a business-minded Executive Director who will work full-time to build on the early successes of the Alliance by leading the development and implementation of a strategic and cohesive procurement initiative that improves school food items, while containing costs for the participating districts and non-profit entities that provide meals to school age children. Additionally, the Executive Director will deliver on an ambitious set of goals for the Alliance, including organization and partnership development; expanding the Alliance's membership; serving as a respected public voice for the Alliance, and building the Alliance's reputation and visibility with key audiences including the philanthropic sector, press, and policy leaders. This position will play a critical role in advancing the health and sustainability of school meals.

The Executive Director will report to the Alliance's Board of Directors. This is a full-time position and travel is required (~20%).

A positive leader who is passionate about the mission of the SCPA and familiar with both the supply and demand side of school food; has the drive of an entrepreneur; enjoys strategic development and hands on engagement equally; is a highly motivated self-starter who thinks big; is comfortable juggling multiple projects and tight deadlines; understands the details of procurement and the importance of partnership building; is interested in the overlapping areas of business, policy, and management that make-up the world of school food procurement and policy, and brings a pragmatic approach to making change within a complex, budget-constrained system. Communication skills are impeccable. Seamlessly translates information across multiple audiences, including senior school food leaders, the press, industry vendors, SC State Department of Education and Procurement divisions and nonprofit partners. Leaves no stone unturned in work performance; always seeking new and creative solutions to complex problems; is committed to diversity and inclusion and has a passion for social justice. Has enthusiasm for operating in an intercultural work environment and a passion for supporting public service.

See attached job description for more information.

## How to Apply:

Applications will be accepted through February 28, 2019 or until the ideal candidate is identified. To be considered, submit your résumé, cover letter and salary requirements to South Carolina School Food Service Purchasing Alliance, Inc. Post Office Box 290583, Columbia, South Carolina 29229.

The Alliance pays salaries that are competitive with nonprofits of our budget size and geographic location, and offers benefits. This position has a salary range of \$50,000 - \$70,000.

The SCPA is committed to a diverse workplace. The SCPA is an equal opportunity employer and does not discriminate in its employment decisions. The SCPA provides reasonable accommodations to applicants and employees as required by law.

## This Institution is an equal opportunity provider.